



# How Boomi is Uniquely Suited to Help Salesforce Customers Harness Data



# Agenda

## Digital transformation

What it is, and why Salesforce customers should care

## Challenges

Digital transformation challenges we commonly hear from Salesforce customers

## How Boomi addresses those challenges

Boomi differentiators overview, quick look “under the hood”, illustrative use cases

## Q&A

# Today's presenter, Sol Waters



**Sol Waters,  
Technical Architect**

# Digital Transformation

The application of new technologies to improve and optimize the efficiencies of people, processes, and business outcomes.



# Challenges & concerns



High or unpredictable costs, risks



Disruption to the business, productivity



Integration isn't the only need

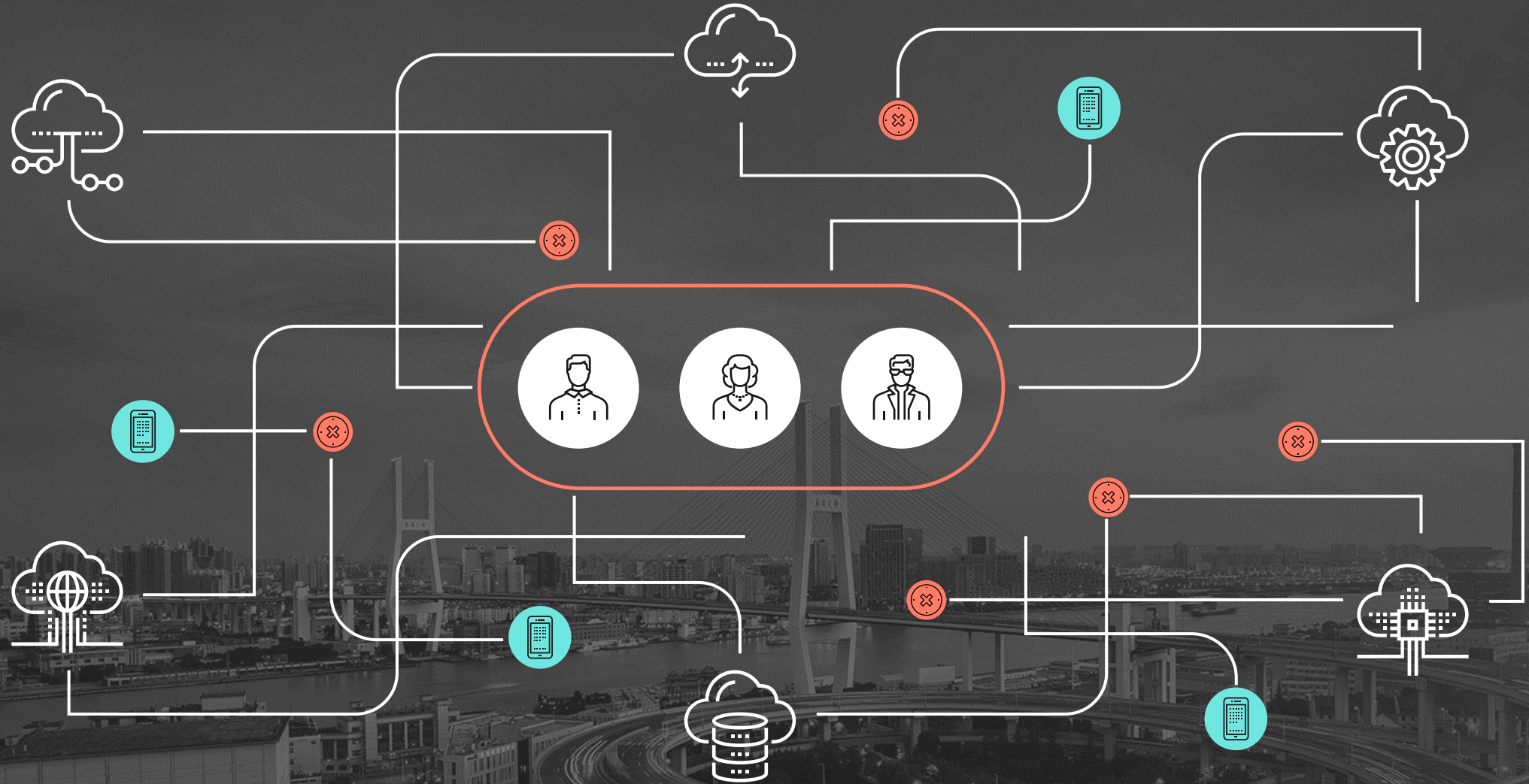


74%



of digital  
transformations  
will fail

# Before Digital Transformation

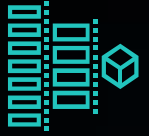


# After Digital Transformation





# Uniquely Boomi



Cloud-native

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Low-to-no-code

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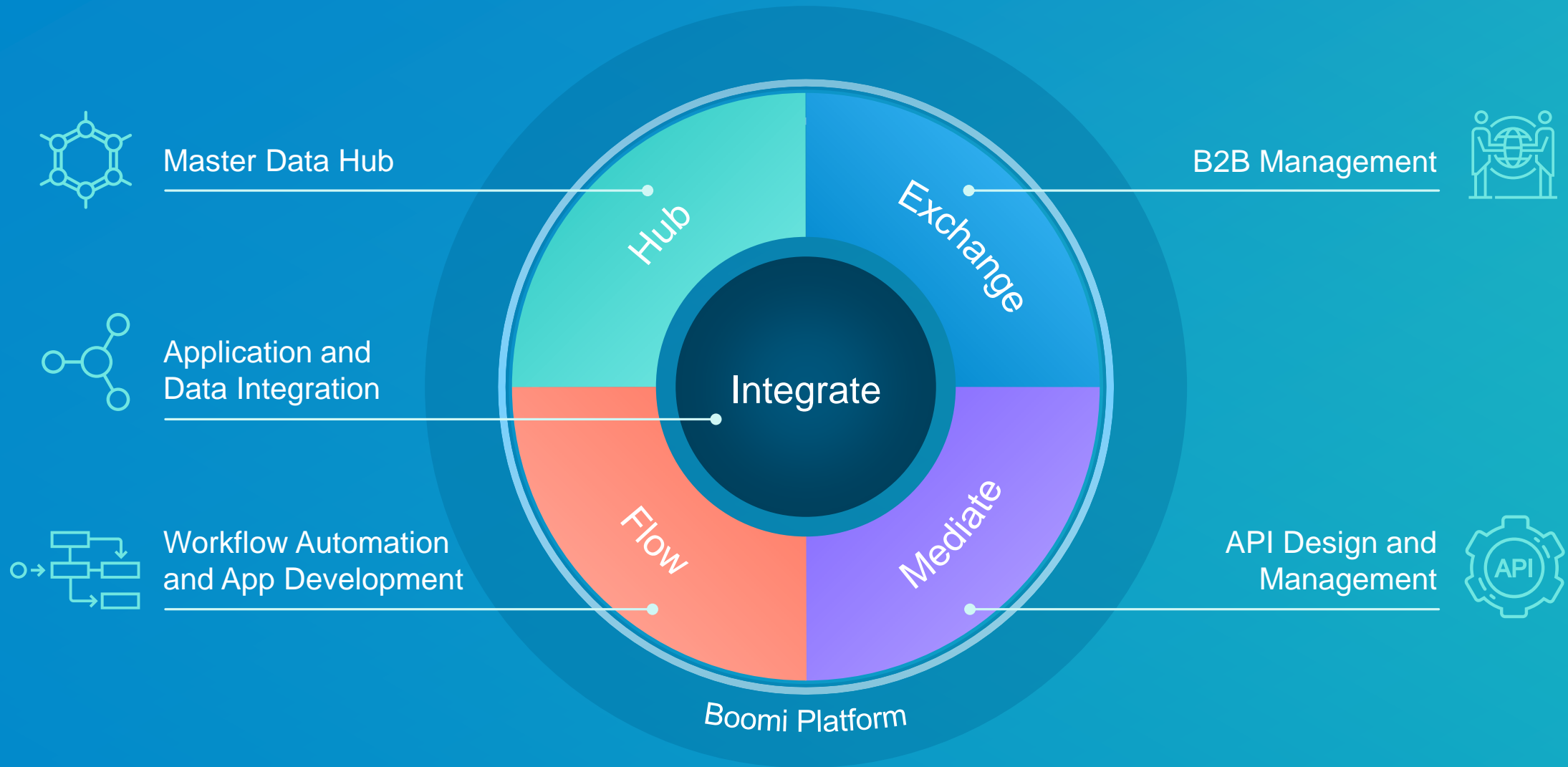


Open, unified platform

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# Meet Our Unified Platform



# Use Case in Action + a Look Under the Hood



**Sol Waters,**  
**Technical Architect**

# Big Business Impact



Faster Time to Value



Higher Efficiency



Lower Total Cost of Ownership



# Q&A

**Harnessing the potential of data is what Dell Boomi has been doing since 2008.**

**Find out why 1,500+ Salesforce® customers globally rely on Boomi, and why you can too.**

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